



# RCAOC

REALTORS®  
Commercial Alliance  
of Orange County

**UPDATE!**  
TFS Seminars are now on  
the **First Wednesday**  
of the month.



**Date:** Wednesday, July 7, 2010

**Time:** 3:00 – 5:00 pm

**Location:** 12822 Garden Grove Blvd., Suite D. Garden Grove, CA 92843  
*Offices of the Apartment Association of Orange County*

## Opportunity In A Credit-Less Commercial World Reality or Fiction?

### Identifying the Target Market

- Niche Markets (higher success)
- NPO's (non profit organizations)
- Owner User Properties
- Special Use or Single Purpose Properties

### Expectations

- Historically Reference
- Current Market

**Presented by**  
**Gregg S. Cochran**

**Seminar Giveaway**  
Bring your business card to enter a raffle  
for a **\$5 Starbucks Gift Card!**

### Outcomes and Solutions

- Suspension, Modification, Short Sale, Bankruptcy
- Banks: Moving from Monitoring to Special Assets  
Time Lines

## REGISTRATION FORM

Register online at [www.RCAOC.org](http://www.RCAOC.org) Online registration closes on July 6

FREE to RCAOC Members       \$20 Non-Member

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Email: \_\_\_\_\_

- I am a REALTOR member
- I would like information about becoming an RCAOC member

To learn more about our membership  
options and benefits, please visit us at  
[www.RCAOC.org](http://www.RCAOC.org)

**Make checks payable to:** REALTORS Commercial Alliance of Orange County

**Mail form & payment to:** REALTORS Commercial Alliance of Orange County P.O. Box 17921 Anaheim Hills, CA 92817-7921

**For more information:** [www.RCAOC.org](http://www.RCAOC.org) • Phone: (714) 432-1830 • Fax: (714) 784-7854