

# The National Association of REALTORS®

Signature Series

Featuring

**DR. Margot Weinstein, CIPS, TRC**

President & CEO, MW Leadership Consultants LLC  
Vice President, Kingston Group LLC



This event is  
Open to the  
PUBLIC!



Thursday, June 24, 2010

8:30 AM – 5:00 PM

Santa Anita Golf Course  
405 South Santa Anita Ave.  
Arcadia, CA 91006



Morning Session 8:30 AM - 12:00 PM

## **How to Make Money with Distressed Real Estate Holdings**

(Commercial / Investment Property)

This course covers the fundamental aspects of Chapter II Bankruptcy, auctions, short sales, bank owned properties, and other distressed real estate holdings. You will learn the right questions to ask when meeting with owners, lawyers, and potential clients and how you can make money in this area of real estate.

Afternoon Session: 1:30 PM - 5:00 PM

## **Build Your Commercial & Investment Real Estate Portfolio - Take Advantage of the New Economy**

This course provides real-world information on how to build your commercial investments. How to identify opportunities, determine value, structure deals for maximum returns, acquire financing, learn management techniques and top sales tips to! If you want to learn the major aspects of buying, remodeling, managing, marketing or selling commercial properties for profit, then this program is for you!

Register online at [www.RCAOC.org](http://www.RCAOC.org)

## REGISTRATION FORM

\$99 Includes BOTH Sessions and the Luncheon!

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Email: \_\_\_\_\_

**Make checks payable to:** REALTORS Commercial Alliance of Orange County

**Mail form & payment to:** REALTORS Commercial Alliance of Orange County P.O. Box 17921 Anaheim Hills, CA 92817-7921

**For more information:** [www.RCAOC.org](http://www.RCAOC.org) • Phone: (714) 432-1830 • Fax: (714) 784-7854